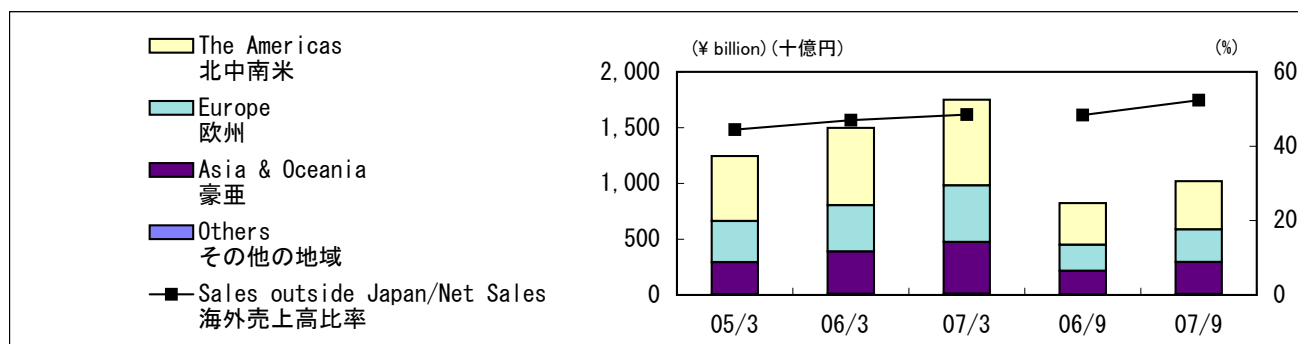


(3) Sales by Customer Location 地域別売上高



		Millions of yen 百万円				
		05/3	06/3	07/3	06/9	07/9
The Americas	北中南米	582,769	692,801	768,514	373,518	432,283
Percentage of Net sales	構成比	20.8%	21.7%	21.3%	22.0%	22.2%
Change from previous period	前期比	4.6%	18.9%	10.9%	13.8%	15.7%
Europe	欧州	367,588	414,674	507,460	233,961	292,014
Percentage of Net sales	構成比	13.1%	13.0%	14.1%	13.7%	15.0%
Change from previous period	前期比	10.7%	12.8%	22.4%	21.1%	24.8%
Asia & Oceania	豪亜	287,627	380,541	463,478	210,208	287,844
Percentage of Net sales	構成比	10.3%	12.0%	12.8%	12.4%	14.8%
Change from previous period	前期比	28.1%	32.3%	21.8%	18.4%	36.9%
Others	その他の地域	7,170	10,099	11,202	5,895	8,319
Percentage of Net sales	構成比	0.3%	0.3%	0.3%	0.3%	0.4%
Change from previous period	前期比	15.6%	40.9%	10.9%	41.8%	41.1%
Sales outside Japan Total	海外売上高合計	1,245,154	1,498,115	1,750,654	823,582	1,020,460
Sales outside Japan/Net Sales	海外売上高比率	44.5%	47.0%	48.5%	48.4%	52.4%

(4) Breakdown of Sales by Customer 得意先別売上高

		Percentage of net sales 構成比				
		05/3	06/3	07/3	06/9	07/9
TOYOTA	トヨタ	45.2%	44.6%	45.2%	44.5%	44.9%
DAIHATSU	ダイハツ	2.9%	2.7%	2.7%	2.8%	2.5%
HINO	日野	1.4%	1.3%	1.1%	1.2%	1.1%
TOYOTA Group sub-total	トヨタグループ計	49.5%	48.6%	49.0%	48.5%	48.5%
HONDA	本田技研	7.8%	7.6%	7.5%	7.5%	7.2%
SUZUKI	スズキ	3.0%	3.0%	3.0%	2.9%	2.9%
FUJI	富士重工	1.9%	1.8%	1.5%	1.6%	1.5%
MITSUBISHI*	三菱自*	1.7%	1.7%	1.7%	1.6%	1.8%
GM	GM	2.6%	3.4%	4.1%	4.0%	4.4%
ISUZU	いすゞ	1.4%	1.4%	1.2%	1.3%	1.3%
FORD	フォード	1.1%	1.0%	1.4%	1.3%	1.8%
JAGUAR	JAGUAR	0.4%	0.4%	0.4%	0.3%	0.3%
VOLVO/LAND ROVER	ボルボ/ランドローバー	0.6%	1.0%	0.9%	1.0%	0.9%
MAZDA	マツダ	1.4%	1.4%	1.4%	1.5%	1.3%
CHRYSLER	クライスラー	2.5%	2.4%	2.0%	2.0%	1.8%
BENZ	ベンツ	0.8%	0.7%	0.6%	0.6%	0.6%
FIAT	フィアット	2.5%	2.4%	2.4%	2.4%	2.9%
HYUNDAI/KIA	現代/起亜	1.5%	1.5%	1.6%	1.5%	1.5%
VW/AUDI	VW/AUDI	1.2%	1.2%	1.3%	1.4%	1.5%
BMW	BMW	0.5%	0.7%	0.6%	0.6%	0.6%
RENAULT/NISSAN	ルノー/日産	0.8%	0.8%	0.9%	0.8%	0.9%
PSA	PSA	0.3%	0.2%	0.3%	0.2%	0.5%
OE Sales for others	その他メーカー	5.9%	6.0%	6.3%	6.5%	6.3%
OE Sales sub-total	OEM計	87.4%	87.2%	88.1%	87.5%	88.5%
After Market, New business & others	市販/新事業他	12.6%	12.8%	11.9%	12.5%	11.5%
Total	合計	100.0%	100.0%	100.0%	100.0%	100.0%

Note: Including "MITSUBISHI FUSO TRUCK & BUS CORPORATION".

注: 三菱ふそうトラック・バス株式会社を含んでいます。